



INFORMATION AND COMMUNICATION  
T E C N O L O G Y

From an idea .... to the result

**E.G.G.S web**

Enterprise Global Governance  
Solution

Start

The first Italian web-born ERP

[www.ict-solution.com](http://www.ict-solution.com)



## introduction

**EGGs start** is a leading-edge management software, designed to be user-friendly, safe and flexible, in order to be a suitable application for modern companies.

**EGGs start** is

- ✓ new it has been designed with Java “web” technology so it can be used both in the “internet” than in the “intranet”. The company can communicate in real time with all authorized users, working both inside (employees) than outside of the company (agents, resellers, customers, suppliers, third parties and so on)
- ✓ simple it has been designed to be user-friendly, intuitive and it provides an online manual.
- ✓ safe it has been designed to allow different security policies so that information can be safely transferred also using the “internet”
- ✓ flexible it has been designed with a “scalar” technology: the system can follow the corporate growth and adapt itself to new corporate needs in the future
- ✓ parametric the system has been designed to be easily updated: operators can change by themselves features in the system structure with no need of a programmer
- ✓ conservative it has been designed to use the most common operating systems than databases. The company can use its own hardware devices and data
- ✓ multi-company  
multilinguistic  
multi-currency the system has been designed to communicate with the outside. Operators can work with different companies, languages and currencies at the same time.





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Share capital €50.000 fully paid-up

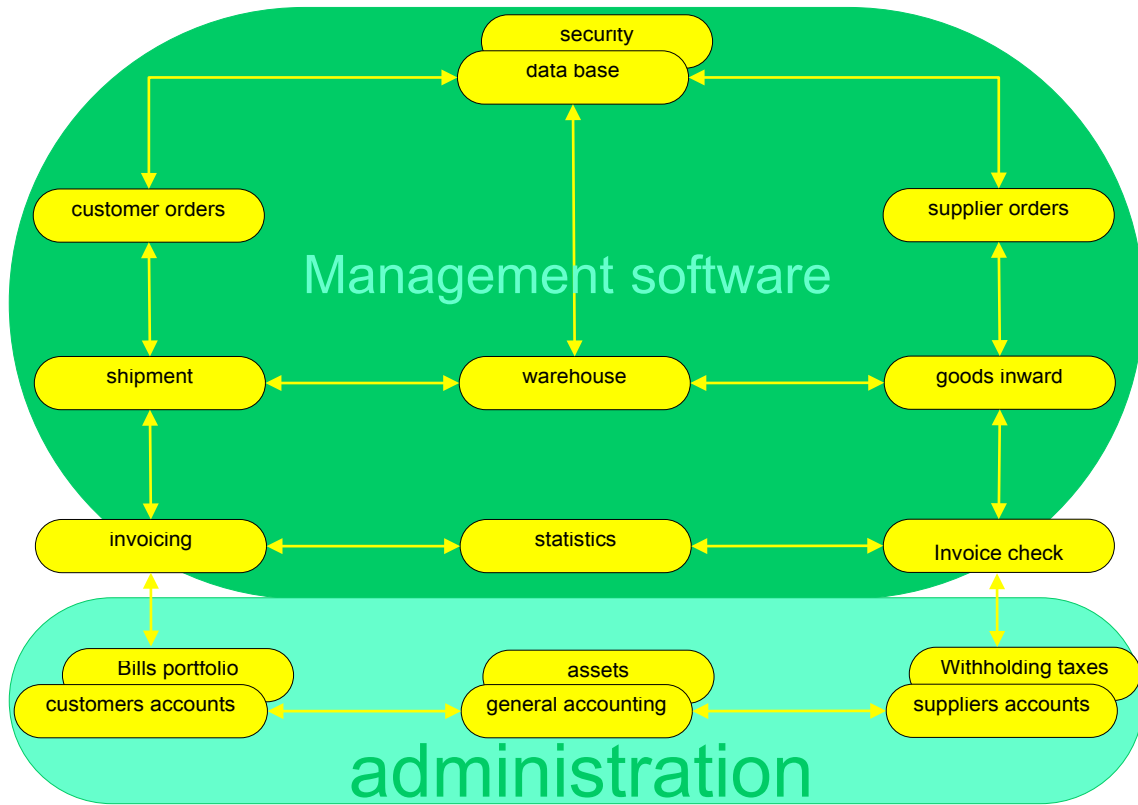
software architecture

management  
software

administration



## software architecture





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## the system

EGGs *start* has been designed to solve and make easy all corporate needs.

EGGs *start - management software* 's main areas are

- ✓ security                      this module allows the system administrator to set different security models and setting. When operators log into the system they can access and display different information/system functions according to their authorization profile.
  
- ✓ database                      this module manages information about customers, suppliers and items. The system uses a single database so that all information are shared and common and they can be searched using "windows" (for code, corporate name, item description and so on) or they can be directly suggested if compulsory.
  
- ✓ fax + emails                      this module allows operators to send by fax or email all documents issued by the operational software or by Microsoft Office environment

## administration area





EGGs *start - administration*'s area solves and makes easy all problems connected to accounting in the company.

EGGs *start - administration*'s main functions are

- ✓ general and tax accounting it allows operators to keep writings and books provided for by civil and fiscal laws. Corporate events are listed and saved so that they can be useful to determine the result of the accounting period
- ✓ customers' and suppliers' accounts operators can manage debit/credit relationships and analyze all different financial incomes/outcomes over the years
- ✓ bills portfolio operators can manage bills and their presentation at the bank through the paying-in slip. Bills can be displayed for bank, account and so on.
- ✓ assets this module allows operators to manage the amortization value of corporate "goods". Amortizable goods are listed considering their belonging classes (with the rate they are subject to), their progressive catalogue number (for every class), their description and the basic information about their purchase than transfer (joined to capital loss/ gain)
- ✓ management of transactions inside the EEC this modules allows operators to list goods purchased or sold in the European Economic Community (EEC) according to the laws in force and it offers different tables to manage correctly all EEC transaction (required transactions, production spots, type of transaction, means of transportation and so on)
- ✓ withholding taxes this module allows operators to manage documents related to suppliers subject to withholding taxes: at first all these supplier invoices have to be inserted in the system and then operators can manage taxes to pay according to the rates that have been previously inserted. The system offers different printings and graphic displays so that operators can always manage correctly all these information. Available printings are for example: Recipients list, paid and unpaid withholding taxes and so on

## EGGs *start - sales area*





**EGGs start** allows the company to manage efficiently the sale department thanks to the following modules

✓ customer orders

this module allows operators to manage simply and completely the orders portfolio. Operators can add different types of orders with the automatic suggestion of their related progressive number and the possibility of checking if the requested goods are available and eventually their engagements. If there are different destinations in the customer master, the system suggests all of them as well as the estimated date of delivery (both in the header than for every single line) and the possibility of adding remarks. Prices can be managed in Euro than in different currencies. As soon as a dispatch date has been set, operators can communicate it to the customer by printing an order confirmation.

✓ shipping and invoicing

starting from customer orders, operators can get step by step and automatically both shipping documents than invoices. Operators can add different types of orders with the automatic suggestion of their related progressive number and the possibility of checking if the requested goods are available and eventually their engagements. If there are different destinations in the customer master, the system suggests all of them as well as the estimated date of delivery (both in the header than for every single line) and the possibility of adding remarks. Prices can be managed in Euro than in different currencies. Operators can issue documents related to returns from customers, shipping documents, credit notes and simulate invoices. This module is integrated with the *Bills portfolio module* so it allows operators to issue automatically bills and then it provides all needed information to manage correctly all accounting, fiscal and management operations in accounting and warehouse.

The integration with the Active Fax module allows operators to send by fax and/or email all invoices and/or delivery notes issued by the management software, tracing them and checking if they they have been correctly sent (operators can also save the preferred choice by the customer).

## EGGs start - purchases area





**EGGs start** allows the company to manage efficiently the purchase department thanks to the following modules

- ✓ **supplier orders** this module allows operators to manage simply and completely the orders portfolio. Operators can add different types of orders with the automatic suggestion of their related progressive number and the possibility of checking if the requested goods are available and eventually their engagements. If there are different destinations in the customer master, the system suggests all of them as well as the estimated date of delivery (both in the header than for every single line) and the possibility of adding remarks. Prices can be managed in Euro than in different currencies. The system allows operators to analyze dispatched orders or the ones that have still to be dispatched, listing them for supplier, item or date of delivery. Thanks to the integration with the *Goods inward module* you can always move from order to delivery note.
- ✓ **goods inward and invoice check** starting from supplier orders, operators can get step by step and automatically both shipping documents than they can check supplier invoices or otherwise you can add manually all shipping documents. Remarks can be added in the header of the document as well as in its body or foot and prices can be managed in Euro than in different currencies. The system issues an Item card for every supplier and it lists the last prices both of purchased than ordered goods as well as their total amounts for value and quantities. Then it provides all needed information to manage correctly all accounting, fiscal and management operations in accounting and warehouse.

## EGGs start - warehouse area

**EGGs start** allows the company to manage efficiently the warehouse thanks to the following modules

- ✓ **warehouse** this module solves completely all management and fiscal problems related to the warehouse. Operators can manage as many warehouses as the company needs as well as two units of measurement for every item, items that are going to be out of stock and an item card with its related historian (in other words all supplier where that item has been purchased from). The system manages links between all different reasons so that warehouse movements can be automatically suggested and all movements can be grouped for reason and document. This module is integrated with Shipments, Purchases, Production and Contract work in order to handle automatically shipments, goods inwards/outwards and payments.

## utilities





EGGs *start* offers powerful and effective “utilities”, like

- ✓ automatic savings Data are automatically saved by the system. The first time operators are guided by the system but then all operations are automatically performed by the system.
- ✓ corporate forms you can have your own corporate forms in electronic format in order to print documents from the management software. In this way you can archive them in your computer in .pdf format to send them by email or fax)
- ✓ video-assistance operators can request and receive online and in real time technical assistance. Operators can “see”, talk and give the technician the full access and control over their PCs as if a technician would be sat next to them.

## EGGs line of management softwares





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**EGGs start** is the basic version of this management software and it has been designed to allow the complete integration with all the following versions, like

- ✓ **EGGs evolution** It is EGGs Start's evolution and it gives the company important functions for a complete management of the warehouse and logistics as well as further functions related to sales and purchases and useful tools to check and analyze corporate processes.
- ✓ **EGGs top** the most complete version of EGGs line of softwares. It offers advanced features connected to sales, purchases, administration, warehouse and logistics as well as advanced features for the management of the production process.
- ✓ **EGGs project** it is a project-based software in other words it is designed according to the specific needs of the company in order to get a completely customized software application.

## additional modules





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EGGs *start* 's leading-edge structure based on "modules" can be integrated with additional modules that can be:

- "*management one*" in other words modules that complete the processes described above(modules for the sales, purchase, warehouse area and so on)
- "*integration one*" in other words specific software solutions that have been designed to solve problems connected to the different production areas (elevator trucks, health, cleaning services and so on)

All modules belong to the EGGs line of softwares and they are offered according to the specific corporate needs.

## management modules – *sales area*





- 
- ✓ sale lists                    this module manages both standard than special prices and discounts according to corporate needs and the period of validity allows operators to add coming prices and discounts. Lists for quantity ranges are managed, too and operators can link the promotion list to the basic one. Prices can be managed both in Euro than in other currencies.
  
  - ✓ terms of sale                operators can manage terms of sale differently from prices that are determined by the list instead and using the period of validity, coming terms of sales can be added to the system. Prices can be managed both in Euro than in other currencies.
  
  - ✓ estimates                    this module helps operators to solve the problem of offers to customers: offers can be distinguished according to their type, the system assigns them automatically a progressive number and they can be addressed to customers, who have not already been "codified" in the system (operators just have to add their personal data in the estimate). Inserted information can be then used to create a new customer "profile" in the customer master in case they become customers to all intents and purposes. Operators can also add and change descriptions and remarks taken from the item data set both in the "header", the "body" and/or the "foot" of a document. Prices can be managed both in Euro than in other currencies. The integration with the *Customer orders* module allows operators to move automatically from estimates to orders.
  
  - ✓ agents                        this module solves all problems connected to the management of sale agents thanks to its flexibility in the setting of provisional rates. Agents are codified in the agents data set where operators can add, for every single agent, its related terms in order to calculate the correct commissions. They can be calculated in function of sales proceeds or of what have been really collected. Commission can be calculated using different parameters; every agent can have:
    - a standard commission based on a specific percentage upon the amount of every single invoice
    - specific commissions based on customers or discounts granted
    - commissions based not only upon specific items but sale groups, destination and so onOperators can draw up agents' proforma invoices with the calculation of their withholding taxes.  
this module is completely integrated with the *Sales* and the *Accounting* area.





## management modules – *purchase area*

- ✓ purchase lists      this module manages both standard than special prices, discounts and also different lists in function of needs. Using the period of validity, operators can add prices and future discounts and manage also the list for quantity ranges. Promotion lists can be linked to the standard list. Prices can be managed both in Euro than in other currencies.
  
- ✓ purchase terms      operators can manage separately purchase terms and prices, which are determined by the list instead. Using the period of validity, operators can add coming terms. Prices can be managed both in Euro than in other currencies
  
- ✓ purchase requests      this module helps operators to solve problems related to offer requests to suppliers. Offers can be distinguished according to their "type", the system assigns them automatically a progressive number and they can be addressed to suppliers, who have not already been "codified" in the system (operators just have to add their personal data in the estimate). Inserted information can be then used to create a new supplier "profile" in the supplier master in case they become suppliers to all intents and purposes. Operators can also add and change descriptions and remarks taken from the item data set both in the "header", the "body" and/or the "foot" of a document. Prices can be managed both in Euro than in other currencies. The integration with the *Supplier orders module* allows operators to move automatically from offer requests to orders.
  
- ✓ requirement schedule      in function of time this software determines material requirements. From the sale historian which is considered as a forecast for sales and considering variation parameters both in terms of quantity than value, the system simulates future sales. Once the company gets the closest result to reality this "trend" is developed for agent, customer and item. Data processing gives new results that are checked by the company and this cycle repeats until the corporate targets do not match the seller ones. This becomes the sales plan for the company and each seller's "budget". From the sale forecast the system simulates a production schedule from that the system calculates the requirements of "finished", "half-worked" items and "raw materials" in function of time. Times for supplies and manufacture depend on suppliers and third parties so in the requirement analysis the operator must define the type of "subject" (supplier or third party) according to the following logics: usual supplier, faster delivery, cheaper price. For this reason the system suggests all needed supply to satisfy the corporate "sales plan" and so there is the issue of raw material orders as well as orders to third parties, requests to operators and production orders.

## management modules – *administration area*





✓ cost centre accounting

this module allows operators to manages easily and correctly cost centres and to analyze their related economic results. It is composed by three parts: "cost centres", "data acquisition" and "cost centre accounting". The "cost centres" module allows operators to insert, revise, cancel and print cost centres in an interactive way, to search them for code or description with "windows" on the screen used to indicate where the search has to start and operators can also insert descriptions. The "data acquisition" module allows operators to add and check only information needed to record a document about a cost centre while the "cost centre accounting" module allows the corporate administration office to follow the trend of the cost centre and determine its economic result

✓ treasury

it allows operators to act today in order to have the highest earnings tomorrow. The system optimizes internal financial information and operators are suggested to use the most proper bank channels. Financial availability is suggested in real time and data are grouped for credit line, account type, bank, special account and so on. This module checks the statement of account and it calculates again liquidation. Decisions can be taken more quickly and also the company can evaluate the benefits of loans/investments. Information are taken from the *Administration module* with no need of further data insertions.

✓ balance sheet analysis

this function analyzes data in the balance sheet to get information about the company and the corporate management. In this way operators can evaluate corporate results; the balance sheet of an accounting period is the docuemnt that summarizes the corporate trend during the year: its evaluation is not complete if it is limited to the simple reading of its data but it must be revised and analyzed considering indexes that compares all different entries.

✓ management control

this module guides the company towards business targets and it helps to keep processes always in line with strategies. Data are rationally organized according to analysis models that are open and flexible; the system calculates indicators andit updates the reporting in function of needs.

✓ customer solvency

this function searches for protestsm, balance sheets and so inside specific databases. Documents, that have been downloaded from the specific database, are available to all authorized operators and they can directly updates information in the system.





## management modules – *logistics area*

- ✓ “bar code” – goods outward
- ✓ “bar code” - handling
- ✓ “bar code”- goods inward

these modules allows operators to display on their handheld terminals the incoming supplier order, to read item barcodes and check in real time that the read item and its related quantity match a line in the order. Otherwise the system allows operators to read just the barcode of the incoming item, issuing the related document (delivery notes, handling documents or the goods inward document). All information are then sent to the warehouse application in order to manage correctly all accounting, fiscal and management needs.

## integration modules – *sales area*





✓ EGGs *mobile sales and route accounting*

this software solves all problems of “mobile sale and route accounting” using handheld terminals. The head office is virtually connected to the sellers so that all information in the head office are available to sellers and viceversa.

✓ EGGs *order collection*

this software solves all problems connected to order collection using handheld terminals. The head office is virtually connected to the sellers so that all information in the head office are available to sellers and viceversa.

✓ EGGs *retail sale*

thanks to a connection to the cash register and a barcode reader if needed, this software solves all retail sale problems. Operators can handle automatically the warehouse, record collections, calculate compensations and integrates the results in the accounting.

## integration modules – *logistics area*

✓ EGGs *logistics*

*LOG.web*

*Logistics application software.web*

using an handheld terminal and “barcodes” (or “tags”) both for the item than location, operators can plan, schedule, manage, perform and check all activities of material handling inside the warehouse or between different warehouses

✓ EGGs *technical interventions and materials*

*GIM.web*

the use of an handheld terminal allows the technical department to solve all problems of “technical interventions (related both to manwork than material). The head office and the technicians can be always in touch: all information in the head office are available to technicians and viceversa

✓ EGGs *transports*

*si.SPE*

*Shipment application software.web*

this module manage all information about transports, from “journeys” (their schedule, costs and so on), to the check of carriers’ invoices. Operators can determine, check and compare delivery costs for unit of measurement and type of transport

## integration modules – *strategic area*





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✓ EGGs *business intelligence*

this software supports the company when decisions have to be taken. Corporate data are displayed according to simple operator's requests and they can get the graphic display and/or print details or related total amounts for every possible combination of related information

✓ EGGs *geoanalyzer*

this software supports the company when decisions have to be taken. It crosses, compares and links data and information with the geography of the country where the company wants to work in order to get a precise picture of market branches. The system suggests corporate actions and strategies; operators can explore new business opportunities and find out the ones that have not been exploited yet.

## integration modules – *traceability area*





✓ EGGs *backward traceability*

Using an handheld terminal, operators can manage the incoming "lot" of materials, half-worked and finished products and also the connection of production and shipments of "lots". This software gives answers to questions like: "which customers received that lot of raw material, half-worked and finished product?" or "which lots composed that customer lot?"

✓ EGGs *marketing*

this software for trading companies allows operators to identify and recognize the outgoing "lot", for the shipment. This software gives answers to questions like: "whose lot is the product sold to that customer?" or "which lots composed that customer lot?"

✓ EGGs *production*

this software for producing companies identifies and recognizes the item "lot" when it comes into the warehouse, in production and when it comes out for the shipment; This software gives answers to questions like: "whose lot does that product sold to that customer come from?" or "which customer purchased that supplier lot?"

## integration modules – *specific traceability area*

✓ S.I.R.I.A *bovine meat*

this software for meat traceability identifies and recognizes the





ox when it comes into stalling, during its slaughter and when it comes out for the shipment; This software gives answers to questions like: "which ox was slaughtered to get the meat sold to that customer?" or "which customers received that supplier's animals?"

✓ S.I.RI.A *pork meat*

this software for pork traceability identifies and recognizes the "stock" of pigs when they come into stalling, during their slaughter and when they come out for the shipment. This software gives answers to questions like: "From which pig stock comes that meat sold to that customer?" or "which customers received that supplier's stock?"

✓ S.I.RI.A *poultry*

this software for poultry traceability identifies and recognizes the "stock" of chickens when they come into the warehouse, during their slaughter and when they come out for the shipment. This software gives answers to questions like: "which stock does that that chicken sold to that customer come from?" or "which customers received that supplier stock?"

✓ S.I.RI.A *dairy*

this software for cheese and milk traceability identifies and recognizes the "stock" of milk in the tank, during its working and when it comes out for the shipment. This software gives answers to questions like: "which milk stock does the product sold that that customer come from?" or "which customer purchased that supplier stock of milk?"

## integration modules – *automatic data sensing area*

✓ EGGs *weight recording*

this software records weights, thanks to its connection to balances and then it links them to their related operational





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information

- ✓ EGGs *quantity recording* this software records quantities, thanks to its connection to measurement instruments and it links them to their related operational information
  
- ✓ EGGs *recording of attendances* this software records attendances, thanks to its connection to readers for the identification of attendances and it links them to their related operational information

## department web applications

In EGGs line of products there are specific solutions for many different sectors, like





- ✓ EGGs *elevator trucks*  
*CAR.web* this software for "elevator trucks" solves all problems related to their purchase, store, sale, rent, production, maintenance and repair
- ✓ EGGs *air platforms* this software for "air platforms" solves all problems related to their purchase, store, sale, rent, production, maintenance and repair
- ✓ EGGs *spare parts*  
*RIC.web* this software for "spare parts" solves all problems related to their purchase, store, production and sale with or without "bar code" or "tag" instruments
- ✓ EGGs *building materials*  
*VME.web* this software for "the sale of building materials" solves all problems related to the purchase, store, production and sale with or without "bar code" or "tag" instruments
- ✓ EGGs *Global Service*  
*EGGs Global Service* this software for "cleaning" companies solves all problems related to the inspections, offers, contracts, personnel schedule, materials and equipments, job orders, administrations, check and analysis. Using an handheld terminal, operator can record in real time attendances, working times and consumptions related to each job order, reservation of equipments, reorder of materials from the cleaning site, their reception in the cleanign site, transfer of material between different sites and they can also take the inventory
- ✓ si.SOS  
*Safe Operating Room* this software for "hospitals" solves problems related both to the complete management of an hospital than to the safety of the operating room. Before the surgical operation the system allows operators to manage: surgical operation requests, their schedule, components' availability (material, instruments, personnel, operating room and so on), their preparation and operators can check incoming components in the operating theatre. During the surgical operation ioperators can record materials' consumption and trace components. After the surgical operation operators can check outcoming components from the operating room, their backward traceability, the costs of the surgical operation and all variances from the "standard". Operators can also check the warehouse and components' stocks and reorder missing materials.

## technical specifications

EGGs *start* has been designed with leading-edge instruments and it supports





- 
- ✓ operating systems
    - solaris (sparc, x86)
    - windows 2000
    - windows xp
    - windows server
    - red hat enterprise linux
    - All the ones that support "java j2ee sdk 1.4" or following
  
  - ✓ database
    - mysql 4.0 and following
    - microsoft sql server 2000 and following
    - oracle 9.0 and following
  
  - ✓ language
    - java
  
  - ✓ servlet container
    - tomcat 5.0
  
  - ✓ browser client
    - microsoft internet explorer 6.0 and following
    - mozilla firefox 1.0 and following

## services

- ✓ education and training
  - the intervention of a "tutor" (trainer) is oriented to
  - solve all needs of education and training for all professional figures that work in the company in managerial and





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professional positions. This is due to all complex challenges given by the present economic and industrial context

Areas of intervention are:

- corporate management and ICT - to get concepts and methods in order to set corporate strategies and address the proper information supports for business processes
- education of the people in charge of the corporate ICT- to get and update instruments, techniques and methods for the development and the management of corporate information systems
- user education - to perform and update information and methods needed by people involved in the project, development and use of the corporate information system

✓ hardware equipment

the intervention of the technician wants to

- evaluate operational instruments in function both of needs than people in the company
- locate hardware supports to optimize results of the information project

Areas of intervention are

- definition of operational needs
- project, acquisition and installation of "hardware" structures
- assistance to equipments in "remote" and/or "on site" mode

dealers

EGGS line of products can be sold by





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# EMIL DATA

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